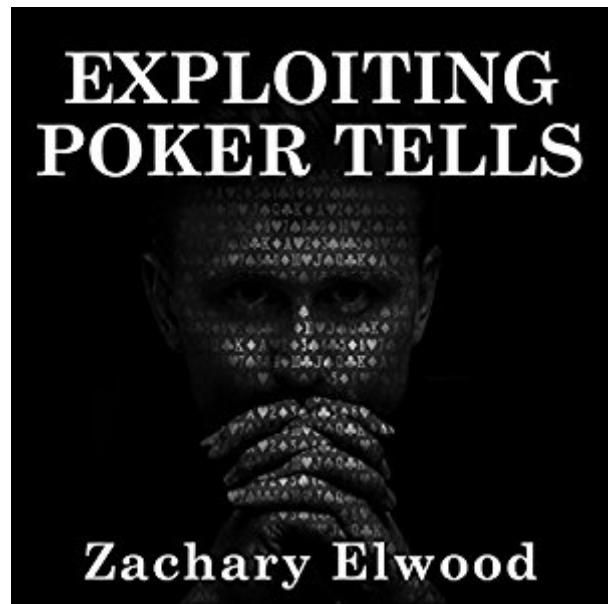


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# Exploiting Poker Tells



## **Synopsis**

Zachary Elwood is the author of the popular poker behavior books *Reading Poker Tells* and *Verbal Poker Tells*. *Exploiting Poker Tells* is the third and final book in Elwood's poker tells trilogy. In this book, Elwood focuses on practical, real-world considerations, answering questions like: When great poker reads are made, what factors are involved? What behaviors are important to pay attention to when making a decision? What behaviors can be ignored and why? *Exploiting Poker Tells* includes: More than 140 detailed hand histories, some played by the author, and some played by other pro players Interviews with well-known pro players about reads they've made and their thoughts on tells An online poker tells quiz to test and reinforce your learning

## **Book Information**

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## **Customer Reviews**

Elwood's adopts a concise, informal, straightforward and effective writing style to convey all he knows about poker tells. It surprises me that more low stakes players don't have more interest in this aspect of the game. It isn't always easy to convert this information into profit at the tables, but every once in a while something will occur that makes you glad you read this book, even if your observational skills are pretty rudimentary as mine are. I am confident that with time and practice (and Elwood's coaching) my live poker game will be significantly improved as a result of studying this material.

I bought this for my brother who has been into poker for a few years now. He read it all in 3 days and says it has really helped him on the table.

This book I would buy a thousand times over.

This is a great book! I have read ( or listened to ) all of Mr. Elwood's material. It gives you a nice framework to view behavior! Not just a list tells. I returned one book about \$1/2. I thought it was short, Mr. Elwood refunded me and informed me this book was in the works...Well its here now and I am quite content. I recommend renting or buying the video series...I was reading this while waiting for my barber. Some of the elements in this book helped me establish rapport with my neighbors wife!Get it! Worth the 'read'

It's fair to say that Zach's 2 previous tells books transformed my game, both live and online, and this third (and sadly last ) edition provides yet another abundance of priceless information, as long as I can retain even a fraction of the massively useful content. I've lost count of the number of times his observations (skilfully and clearly expressed in his books) have enabled me to win large pots (by recognising opponents' weak hand tells) or avoid huge losses (spotting signs of strength). It never ceases to amaze me how players are completely oblivious to the information which they unconsciously exude and Zach's guidance guarantees that their mistakes can be punished. In some ways, all three books are too brilliant, for they contain so much detail that it can be difficult to remember the finer points. He does constantly stress the importance of correlation, where one player might exhibit certain tendencies, but another will do precisely the opposite, and it's as well to keep this in mind when playing, but his overall instruction can be relied upon with confidence. Whilst you might expect the benefits to be restricted to live play, this is not the case at all, for I've profited from his advice in online games, where his bet timing and hesitation tells material is profound, to put it mildly. Studying any of these books can only enhance your game immensely and they remain a constant reference source for me. This particular book ends with a series of quiz questions, which tested my abilities enormously, especially when there was a choice of four potential answers. I managed to score 44 from 57 and would be delighted if I could manage to repeat that kind of "tells recognition" whilst playing, but the grey cells can't be relied upon as much these days. Do yourself a favour - get these books and watch your win rate rocket.

After the first two books help identify physical and verbal tells, it's nice to put those into application. This is a book of examples, that refers to a lot of the tells in the first two books. One thing I always liked about these are they aren't an easy fix, and Zach states this. He states that you

must correlate tells to the player, and that some common tells may lean towards weak or strong. The examples state certain reads he got from the player, and the result of the hand. The other books aren't required for treading this, but I would recommend them as they are both great information looking into the poker mind and human mind as to why we do what we do.

This is the authoritative text on poker tells. If I was a politician, I'd call it the gold standard of books on poker tells. I've read numerous poker books, and very few provide in-depth information on tells. Mike Caro's book will always be noted at the first on the topic, just as Brunson's book is pointed to as the first helpful poker book; but as time passes new observations are made, more information is available, and this book is leaps and bounds ahead of the other material out there on the subject. Elwood has a nice way of presenting information and doesn't come off as a know-it-all FBI agent who has cracked some sort of code. I like Elwood's previous books, they are worth a read, but if you are looking for the shortest and quickest path to understanding tells, this is it. This book provides more examples as opposed to discussion, and that really helped clarify the movements for which players should be looking. The short examples and quiz at the end make it fun and easy to read so I can easily recommend this as one of the most helpful poker books I've read.

This book does a better job than any other poker tells book in providing real life examples to illustrate tells that actually show up in live games. Perhaps most importantly, it demonstrates HOW to utilize those tells in game. In some cases, the how is obvious or intuitive. But in other cases, a tell enables a thinking player to take a creative line that previously wouldn't have been considered without a physical read of high confidence. If you are just starting out with learning about tells, I would definitely recommend Zach's other two books first, since they provide a more organized framework for thinking about tells from the ground up. But if you want real life examples and strategies for how to implement the material into your game, Exploiting Poker Tells is the place to go. It serves as an excellent review of the previous material and his videos, and is one way to test or deliberately practice the knowledge you have gained.

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